



13 December, 2019

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Dear Prime Minister

May I first offer my congratulations on your election. The BVRLA has developed several ideas to help you unleash your environmental and economic agenda. We are eager to work closely with your team at Downing Street and your ministers to create a thriving electric vehicle (EV) market for the UK that will stimulate jobs, investment and decarbonisation as quickly as possible.

Our SME and corporate members would be keen to meet with you or your advisers, to discuss how their businesses are delivering the government's net zero emissions mission. These businesses include companies managing large vehicle fleets for corporates that are household names, through to SMES using vehicles that take parts to our factories, stock to our supermarkets and plumbers to our houses.

I've attached our suggested programme for the government in its first 100 days. This includes an early decision on maintaining the Plug in Car Grant for battery electric vehicles.

I would like to also highlight several points explaining why our sector is crucial to your agenda.

We are leading delivery of the Road to Zero and are ready to accelerate this now

BVRLA members own and operate a fleet of more than 70,000 electric vehicles and are responsible for around a third of total EV registrations every year. In total, they purchase around 50% of all new vehicles sold every year and are responsible for 5 million cars, vans and trucks. In 2017, our sector disposed of an estimated 1.4 million vehicles into the used vehicle market. Every day BVRLA members provide thousands of businesses and individuals with guidance on cleaner vehicles. They are demystifying zero emission road transport for thousands of people every year and evangelizing the benefits of this. We can do more to accelerate transport decarbonisation, if your government provides the right policy incentives, including maintaining the Plug in Car Grant, long term certainty on company car tax and support for connecting charging infrastructure to the electricity grid.

We are driving change in transport behaviour

Our car club, rental and leasing members are helping to reduce private vehicle ownership by providing flexible shared transport options for SMEs and individuals to make more environmentally friendly journeys. For example, each car club vehicle is responsible for up to 13 fewer cars on the road. More can be done if your government can provide support to local authorities to create and join-up policy to develop new transport mobility solutions, including access to cleaner vehicles for low-income households.

British Vehicle Rental and Leasing Association

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Chairwoman: Nina Bell
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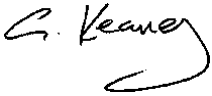
Chief Executive: Gerry Keaney
Registered Office as above

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We are helping improve air quality in cities and towns

The average leased, rental or car club car emits much less CO2 than privately owned vehicles (24.5%, 8.8% and 35.7% respectively). The continued growth of air quality emission zones, whilst welcome to protect the health of people, creates big challenges and our members are working closely with businesses and local authorities to provide affordable options and innovative solutions. To help businesses further, we ask your government to support drivers who need to upgrade to cleaner vehicles to be compliant with Clean Air Zones. This includes establishing a new, ring-fenced 'Targeted Clean Freight Scrappage Fund' to help commercial vehicle operators upgrade their vans and trucks.

Our members look forward to hearing if a meeting can be scheduled.

A handwritten signature in black ink, appearing to read 'G. Keaney'. The signature is fluid and cursive, with a large loop at the end.

Yours sincerely,

Gerry Keaney
Chief Executive